



June 7, 2016
FOR IMMEDIATE
RELEASE

Contact: CarolAnn Hibbard, 508.661.2264, news@ameresco.com

Ameresco Boosts Scotland Energy Offering with Framework Win

Public sector in Scotland can achieve up to 30pc annual energy savings with Energy Performance Contracts

FRAMINGHAM, MA and LONDON, UK – June, 2016 – Ameresco, Inc. (NYSE:AMRC), a leading [energy efficiency](#) and [renewable energy](#) company, announced today that [Ameresco UK](#) has secured a place on the Scottish non-Domestic Energy Efficiency (ScNDEE) framework.

The ScNDEE framework will include procurement services for local authorities and universities, and could involve major energy projects worth millions of pounds.

It is one of four new public sector framework wins for Ameresco UK, alongside Re:Fit; The Carbon & Energy Fund (CEF); and Yorkshire Procurement Organisation (YPO) CHP framework.

The ScNDEE framework will use Energy Performance Contracts (EPCs) to secure funding for investing in new and improved energy efficiency systems and technologies. Typically each contract through the framework will be looking at achieving between 15pc and 30pc in energy savings every year.

Through the process, Ameresco UK will have the opportunity to identify, design and implement a range of cost and energy and carbon saving measures such as CHP (Combined Heat & Power), lighting, heating, ventilation and cooling (HVAC), control systems and where appropriate renewable technologies. Ameresco UK will then guarantee the savings for the duration of the contract and report savings through a robust monitoring and verification program.

Britta MacIntosh, VP of UK Operations London, said: “The Scottish Government has made a strong pledge towards sustainable energy that aims to encompass a variety of renewable energy technologies. While solar and wind are key among these, we believe that a broad mix is vital to ensure the best possible savings for energy consumers.

“As a well-recognised industry innovator, Ameresco is well placed to help public sector bodies in Scotland to identify and pursue the right opportunities. Our

independence allows us to get the best energy and cost savings and we look forward to working with organisations under the ScNDEE framework.”

Ameresco has worked on a wide range of multi-million dollar public sector projects within the US, with clients including the Federal Government, municipalities, schools and public housing authorities.

Ms. MacIntosh said: “The public sector is under increasing pressure to cut spending, while also meeting specific carbon targets. There are realistic and measurable ways to achieve this and EPCs provide a secure, cash positive solution to improve energy efficiency.

“The EPC model guarantees an amount of energy savings over a specified period of time. Therefore organisations achieve a cash positive benefit from year one, and once the contract is fully-paid they enjoy the full savings for the lifespan of the technology.”

ENDS

About Ameresco

Founded in 2000, Ameresco, Inc. (NYSE:AMRC) is a leading independent provider of comprehensive services, energy efficiency, infrastructure upgrades, asset sustainability and renewable energy solutions for businesses and organizations throughout North America and Europe. Ameresco’s sustainability services include upgrades to a facility’s energy infrastructure and the development, construction and operation of renewable energy plants. Ameresco has successfully completed energy saving, environmentally responsible projects with Federal, state and local governments, healthcare and educational institutions, housing authorities, and commercial and industrial customers. With its corporate headquarters in Framingham, MA, Ameresco has more than 1,000 employees providing local expertise in the United States, Canada, and the United Kingdom. For more information, visit www.ameresco.com

###