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Ameresco Appoints Bill Garbati New Regional Business Development Director of U.S. East Region

Company taps 20-year industry veteran to drive growth of energy services and energy procurement businesses

FRAMINGHAM, MA – February 23, 2018 – [Ameresco, Inc.](#) (NYSE: AMRC), a leading [energy efficiency](#) and [renewable energy](#) company, today announced that Bill Garbati has been appointed as Regional Director, Business Development of Ameresco's U.S. East Region Sales Organization.

Mr. Garbati, an industry veteran with more than 20 years of business development experience within the energy commodity and energy services sector, recently joined Ameresco. In his new role, Mr. Garbati is responsible for leading the regional sales team in the development of energy projects including renewable energy, energy efficiency, infrastructure upgrade and energy procurement services for state and local government, colleges and universities, k-12 education, healthcare, and commercial and industrial customers.

David J. Anderson, Executive Vice President, Ameresco said, "We are delighted Bill joined the Ameresco team. I am confident his record of leadership and expertise in the energy industry will be a tremendous asset to Ameresco, and his background will assist in providing long-term value for new and existing customers."

"This is a very exciting time to join Ameresco," said Bill Garbati. "I am impressed by the organization's tremendous diverse talent. Leveraging the extensive technical knowledge, skills and capability of the Ameresco team, and the comprehensive service offerings, I look forward to working with the sales organization to provide customers with fiscally prudent and valuable energy solutions to support and achieve their goals and objectives."

Prior to joining Ameresco, Mr. Garbati was working with Patriot Energy Group and PRX Energy where he was responsible for sales strategy and execution of significant growth plans and risk management around customer-owned energy infrastructure. Before this, Mr. Garbati was Executive Director National Accounts for Constellation, where he mobilized teams that managed the top 25 national broker relationships and

250 major accounts driving significant market-share of electric and gas commodity sales and bundled energy offerings.

Mr. Garbati earned a Master of Business Administration Degree from Rensselaer Polytechnic Institute, and a Bachelor of Science Degree in Applied Science and Technology from Charter Oak College. He is a member of Association of Energy Engineers (AEE) and CT Energy and Power Society (CEPS), and often speaks at industry events such as GlobalCon and National Facilities Management (NFMT) conferences.

About Ameresco, Inc.

Founded in 2000, Ameresco, Inc. (NYSE:AMRC) is a leading independent provider of comprehensive services, energy efficiency, infrastructure upgrades, asset sustainability and renewable energy solutions for businesses and organizations throughout North America and Europe. Ameresco's sustainability services include upgrades to a facility's energy infrastructure and the development, construction and operation of renewable energy plants. Ameresco has successfully completed energy saving, environmentally responsible projects with Federal, state and local governments, healthcare and educational institutions, housing authorities, and commercial and industrial customers. With its corporate headquarters in Framingham, MA, Ameresco has more than 1,000 employees providing local expertise in the United States, Canada, and the United Kingdom. For more information, visit www.ameresco.com.

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